

# 12th February 2024

To,	То,
National Stock Exchange of India Ltd.,	BSE Limited,
Exchange Plaza, C-1 Block G, Bandra Kurla	Phiroze Jeejeebhoy Towers, Dalal Street, Fort,
Complex Bandra [E], Mumbai – 400051	Mumbai -400 001
NSE Scrip Symbol: BLSE	BSE Scrip Code: 544107
ISIN: INEONLT01010	ISIN: INEONLT01010

# Subject: Outcome of Board of Directors meeting held on Monday, February 12, 2024

Dear Sir/Ma'am,

In compliance with Regulations 30 and 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (including any statutory modification(s), amendment(s) or re-enactment(s) thereof for the time being in force), this is to inform you that the Board of Directors of the Company at their meeting held today i.e. Monday, February 12, 2024, has, inter alia, considered and approved the following items of agenda:

- Standalone and Consolidated Unaudited Financial Results for the third quarter and nine months ended December 31, 2023, as recommended by the Audit Committee of the Company. A copy of said standalone and consolidated Unaudited Financial Results and Limited Review Report of Auditors for the third quarter and nine months ended December 31, 2023 are enclosed herewith as 'Annexure-A'.
- 2. The Board has also approved the "BLS E-Services Employees Stock Option Scheme- 2024" ("the BLSE ESOS 2024") to be implemented through Trust Route to be named as BLS E-Services Employee Welfare Trust, an irrevocable trust which shall be set up by the Company in compliance with SEBI (Share Based Employee Benefits & Sweat Equity) Regulations, 2021, subject to applicable statutory and regulatory approvals, if any, as amended from time to time.

The disclosures as required under Regulation 30 read with Schedule III of the SEBI (LODR) Regulations, 2015 and SEBI Circular no. SEBI/ HO/ CFD/CFD-PoD-1/P/CIR/2023/123 dated July 13, 2023 is also annexed herewith as 'Annexure-B'.

The Meeting commenced at 10:30 A.M. and concluded at 01:20 P.M.

You are hereby requested to kindly take this information in your record and bring notice to all concerned.

Thanking you,

**For BLS E-Services Limited** 

Sanjay Kumar Rawat Company Secretary & Compliance Officer ICSI Membership No. ACS 23729

Enclose: a/a

■:cs@blseservices.com
●:+91-11-45795002

□:+91-11-23755264

# BLS E-Services Limited

#### CIN:U74999DL2016PLC298207

Regd. Office: G-4, B-1, Extension, Mohan Co-operative Industrial Estate, Mathura Road, New Delhi-110044, INDIA Corp. Office: Plot no. 865, Udyog Vihar, Phase V, Gurugram, Haryana-122016, INDIA

Telephone number: 011-45795002; Email: cs@blseservices.com; Website: www.blseservices.com

STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2023

Amount in (₹) in lakhs

SI. No.	Particulars		Quarter Ended		Nine Mon	ths Ended	Year Ended
31. 140.	- Falticulars	December 31, 2023	September 30, 2023	December 31, 2022	December 31, 2023	December 31, 2022	March 31, 2023
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Income from operations	7,165.16	8,084.28	6,906.91	22,783.04	17,035.48	24,306.07
il.	Other income	116.24	100.62	103.67	302.89	230.87	323.20
111	Total Income (I+II)	7,281.40	8,184.90	7,010.58	23,085.93	17,266.35	24,629.27
		7,202.10					
IV	EXPENSES	404404	F 455 17	4,884.01	15,537.28	11,340.75	16,167.27
	(a) Cost of services	4,814.24	5,455.17	666.53	2,178.09	1,728.07	2,322.53
	(b) Employees benefits expenses	761.87	742.70 17.40	118.07	52.52	353.25	392.82
	(c) Finance costs	18.14	69.23	50.25	215.89	164.96	278.21
	(d) Depreciation and amortisation expense	78.20	681.91	464.81	1,973.60	1,878.50	2,510.50
	(e) Other expenses	557.95	6,966.41	6,183.67	19,957.38	15,465.53	21,671.33
	Total Expenses	6,230.40		826.91	3,128.55	1,800.82	2,957.94
V	Profit /(Loss) before exceptional items & tax ( III-IV)	1,051.00	1,218.49		3,126.33	2460.00	260.00
VI	Exceptional items			2,460.00	2 120 55	(659.18)	2,697.94
VII	Profit / (Loss) before tax (V-VI)	1,051.00	1,218.49	(1,633.09)	3,128.55	(033.10)	2,037.34
VIII	Tax Expense	222.22		245.70	740.45	531.25	645.87
	Current tax	242.09	272.79	215.79	749.46	(672.53)	89.51
	Deferred tax	14.66	34.16	(642.15)	116.73	(872.53)	(70.62
0	Tax expense for earlier years	_ (0.32)		(1.19)	(0.32)		
	Total Tax Expenses	256.43	306.95	(427.55)	865.87	(172.11)	664.76
IX	Net Profit for the period ( VII-VIII)	794.57	911.54	(1,205.54)	2,262.68	(487.07)	2,033.18
	Other Comprehensive Income (OCI)						
	Items that will not be reclassified to profit or loss						
	(i) Re-measurements gain/(loss) on defined benefit plans	(15.68)	(31.31)	0.28	(45.65)	0.82	19.55
	(ii) Tax on (i) above	3.94	7.88	(0.14)	11.49	(0.21)	(4.92
х	Total other comprehensive income, net of tax	(11.74)	(23.43)	0.14	(34.16)	0.61	14.63
ΧI	Total Comprehensive Income for the period (IX+X)	782.83	888.11	(1,205.40)	2,228.52	(486.46)	2,047.81
	Profit attributable to :						
	Owner of the company	745.91	849.42	(1,253.78)	2,109.15	(599.01)	1,888.02
	Non-controlling interests	48.66	62.12	48.24	153.53	111.94	145.1
	Profit for the period	794.57	911.54	(1,205.54)	2,262.68	(487.07)	2,033.18
	Profic for the period			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
	Other Comprehensive income attributable to:						
	Owner of the company	(10.61)	(21.27)	0.14	(30.87)	0.61	13.58
	Non-controlling interests	(1.13)	(2.16)		(3.29)		1.05
	Other Comprehensive income for the period	(11.74)	(23.43)	0.14	(34.16)	0.61	14.63
	Cute comprehensive means to the parties	,	•				
	Total Comprehensive income attributable to:						
	Owner of the company	735.30	828.15	(1,253.64)	2,078.28	(598.40)	
	Non-controlling interests	47.53	59.96	48.24	150.24	111.94	146.2
	Total Comprehensive income for the period	782.83	888.11	(1,205.40)	2,228.52	(486.46)	2,047.8
	Paid-up equity share capital ( Face Value Per Share Re. 10/-)	6,672.65	6,672.65	6,672.65	6,672.65	6,672.65	6,672.6
	3.3				1		4,021.3
-	Other Equity						
	Earning Per Share ( of Re. 10/- each) (not Annualised) (in Rupees)						
	(a) Basic	1.12	1.27	(2.07)	3.16	(0.99)	
-	(a) Diluted	1.12	1.27	(2.07)	3.16	(0.99)	3.0

## Notes to Consolidated financial results :

- The above results have been prepared in accordance with the Indian Accounting Standard (Ind AS)- 34 "Interim Financial Reporting" as prescribed under Section 133 of the Companies Act, 2013, read with the Companies (Indian Accounting Standards) Rules, 2015, as amended and in compliance with SEBI.
- 2 The unaudited consolidated financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on February 12, 2024 and have been reviewed by statutors auditor.
- The equity shares of the Company were listed on BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE") on February 06, 2024. Accordingly, the above statement of unaudited consolidated financial results for the quarter ended December 31, 2023 are drawn up for the first time in accordance with the requirement of Regulation 33 of the Listing Regulations. The figures for the corresponding quarter and period ended December 31, 2022 and preceding quarter ended September 30, 2023 and year ended March 31, 2023, as reported in these unaudited consolidated financial results have been approved by the Company's Board of Directors, but have not been subjected to review of the statutory auditors of the Company since the requirement of submission of quarterly consolidated financial results is applicable on listing of equity shares of the Company from the quarter ended December 31, 2023. However, the management has exercised necessary care and diligence to ensure that the financial results for these periods are fairly stated.
- 4 On January 4, 2024, the Company has undertaken a pre-IPO placement by way of private placement of 11,00,000 equity shares agregating to Rs. 1375 lakhs at an issue price of Rs. 125 per equity share.
- 5 The company has engaged in the business of "Digital Services" includes E-Governance, Business Correspondent and allied services and hence the Company has not made any additional segment disclosures.
- 6 The agreement between our subsidiary, BLS Kendras Private Limited and the Punjab State e-Governance Society ("PSeGS"), executed on July 27, 2018, has reached the end of its contract period from November 27,
- 7 Figures for the previous periods / year have been regrouped / reclassified wherever necessary to make them comparable.

For and on behalf of the board of directors of

BLS E- Services Limited

Shikhar Aggarwal

Chairman

DIN No. 06975729

Place : New Delhi

Date: February 12, 2024



Independent Auditors' Review Report on the Quarterly and Year to date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to
The Board of Directors
BLS E-Services Limited
(formerly known as BLS E-Services Private Limited)
New Delhi

1. We have reviewed the accompanying statement of unaudited consolidated financial results of BLS E-Services Limited (formerly known as BLS E-Services Private Limited) (the 'Holding Company') and its subsidiaries (the Holding Company and its Subsidiaries together referred as 'the Group') for the quarter ended December 31, 2023 and year to date results for the period from 01 April 2023 to 31 December 2023 (the 'Statement'), attached herewith being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended (the "Listing Regulations").

Attention is drawn to the fact that the figures for corresponding quarter and period ended December 31, 2022, quarter ended September 30, 2023 and year ended March 31, 2023, as reported in these unaudited consolidated financial results have been approved by the Company's Board of Directors, but have not been subjected to review of the statutory auditors of the Company since the requirement of submission of quarterly consolidated financial results is applicable on listing of equity shares of the Holding Company from the quarter ended December 31, 2023.

- 2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 as amended (the Act), read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



Page 1 of 2



4. The Statement includes results of the following entities:

### Subsidiaries:

- i. Zero Mass Private Limited
- ii. Starfin India Private Limited
- iii. BLS Kendras Private Limited
- 5. Based on our review conducted and procedures performed as stated in para 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

# 6. Emphasis of matter

We draw attention to the fact that, the contract between wholly owned subsidiary BLS Kendras Private Limited (Subsidiary) and the Punjab e- Governance Society (PSeGS), executed on July 27, 2018, has reached the end of its contract period from November 27, 2023. This contract was the only major source of revenue for the subsidiary. However, the management is making efforts to secure further contracts/business in this subsidiary and is of the view that going concern assumption is not affected. We have relied upon the management's contention.

Our conclusion is not modified in respect of above matter.

For S.S. KOTHARI MEHTA & CO.

Chartered Accountants

Firm Registration No: 000756N

AMIT GOEL

Partner

Membership No: 500607

Place: New Delhi

Dated: February 12, 2024

UDIN: 24500607BKEISF7617

Page 2 of 2

#### BLS E-Services Limited CIN:U74999DL2016PLC298207

Regd. Office: G-4, B-1, Extension, Mohan Co-operative Industrial Estate, Mathura Road, New Delhi-110044, INDIA

Corp. Office: Plot no. 865, Udyog Vihar, Phase V, Gurugram, Haryana-122016, INDIA

Telephone number: 011-45795002; Email: cs@blseservices.com; Website: www.blseservices.com

STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2023

Amount in (₹) in lakhs

SI. No.	Particulars	Quarter Ended			Nine Months Ended		Year Ended	
	raiticulais	December 31, 2023	September 30, 2023	December 31, 2022	December 31, 2023	December 31, 2022	March 31, 2023	
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	
1	Income from operations	820.86	1,013.22	380.83	2,605.66	977.70	2,053.35	
ii.	Other income	5.82	0.60	1.90	6.55	8.92	11.35	
III	Total Income (I+II)	826.68	1,013.82	382.73	2,612.21	986.62	2,064.70	
IV	EXPENSES							
	(a) Cost of services	549.32	591.13	184.68	1,709.34	627.81	824.64	
	(b) Employees benefits expenses	71.23	66.25	29.73	199.28	50.74	111.70	
	(c) Finance costs	77.99	78.81	156.82	233.65	428.69	550.98	
	(d) Depreciation and amortisation expense	4.90	4.17	0.16	14.04	0.80	1.56	
	(e) Other expenses	30.83	81.14	84.67	204.53	132.48	153.69	
	Total Expenses	734.27	821.50	456.06	2,360.84	1,240.52	1,642.57	
v	Profit /(Loss) before exceptional items & tax ( III-IV)	92.41	192.32	(73.33)	251.37	(253.90)	422.13	
VI	Exceptional items	-	-	2,460.00		2,460.00	260.00	
VII	Profit / (Loss) before tax (V-VI)	92.41	192.32	(2,533.33)	251.37	(2,713.90)	162.13	
VIII	Tax Expense	92.12		(-//				
	Current tax	1.30	0.15		1.48		1.12	
	Deferred tax	22.12	40.19	(637.58)	129.33	(682.40)	57.96	
	Tax expense for earlier years	(1.12)			(1.12)			
	Total Tax Expenses	22.30	40.34	(637.58)	129.69	(682.40)	59.08	
IX	Net Profit for the period ( VII-VIII)	70.11	151.98	(1,895.75)	121.68	(2,031.50)	103.05	
	Other Comprehensive Income (OCI)	70.22	202.00	(2)0000)		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
	Items that will not be reclassified to profit or loss							
	(i) Re-measurements gain/(loss) on defined benefit	(0.14)	(0.27)	-	(0.41)	141		
	(ii) Tax on (i) above	0.03	0.07		0.10			
Х	Total other comprehensive income, net of tax	(0.11)	(0.20)		(0.31)	•		
ΧI	Total Comprehensive Income for the period (IX+X)	70.00	151.78	(1,895.75)	121.37	(2,031.50)	103.05	
	Paid-up equity share capital ( Face Value Per Share Re. 10/-)	6,672.65	6,672.65	6,672.65	6,672.65	6,672.65	6,672.65	
	Other Equity						2,554.03	
	Earning Per Share ( of Re. 10/- each) (not Annualised)							
	(in Rupees)							
	(a) Basic	0.11	0.23	(3.13)		(3.36)	0.17	
	(a) Diluted	0.11	0.23	(3.13)	0.18	(3.36)	0.17	

#### Notes to standalone financial results:

- 1 The above results have been prepared in accordance with the Indian Accounting Standard (Ind AS)- 34 "Interim Financial Reporting" as prescribed under Section 133 of the Companies Act, 2013, read with the Companies (Indian Accounting Standards) Rules, 2015, as amended in compliance with SEBI.
- 2 The unaudited Standalone financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on February 12, 2024 and have been reviewed by statutory auditor.
- The equity shares of the Company were listed on BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE") on February 06, 2024. Accordingly, the above statement of unaudited standalone financial results for the quarter ended December 31, 2023 are drawn up for the first time in accordance with the requirement of Regulation 33 of the Listing Regulations
- 4 On January 4, 2024, the Company has undertaken a pre-IPO placement by way of private placement of 11,00,000 equity shares aggregating to Rs. 1375 lakhs at an issue price of Rs. 125 per equity share.
- 5 The company has engaged in the business of "Digital Services" includes E-Governance, Business Correspondent and allied services and hence the Company has not made any additional segment disclosures.
- 6 The agreement between our subsidiary, BLS Kendras Private Limited and the Punjab State e-Governance Society ("PSeGS"), executed on July 27, 2018, has reached the end of its contract period from November 27, 2023.
- 7 Figures for the previous periods / year have been regrouped / reclassified wherever necessary to make them comparable.

Place : New Delhi Date : February 12, 2024 For and on behalf of the board of directors of BLS E- Services Limited

Chairman DIN No. 06975729



Independent Auditor's Review Report on the Quarterly and Year to date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to
The Board of Directors,
BLS E-Services Limited
(formerly known as BLS E-Services Private Limited)
New Delhi

- 1. We have reviewed the accompanying statement of unaudited standalone financial results ('the Statement') of BLS E-Services Limited (formerly known as BLS E-Services Private Limited) (the 'Company') for the quarter ended December 31, 2023 and year-to-date results for the period from April 01, 2023 to December 31, 2023 (the 'Statement'), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Company's management and approved by its Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 as amended (the Act), read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Page 1 of 2



4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.



For S.S. KOTHARI MEHTA & CO.

Chartered Accountants Firm's Registration No. 000756N

AMIT GOEL

Partner

Membership No. 500607

Place: New Delhi

Date: February 12, 2024

UDIN: 24500607 BKEISE7166



'Annexure-B'

Disclosure as required under Regulation 30 read with Schedule III of the SEBI (LODR) Regulations, 2015 and SEBI Circular no. SEBI/ HO/ CFD/CFD-PoD-1/P/CIR/2023/123 dated July 13, 2023

Sl. No.	Particular	Disclosure
1.	Brief details of Options granted	The maximum number of Options that may be granted pursuant to the Scheme shall not exceed 10,00,000 (Ten Lakh) options which shall be convertible into equal number of Shares.  The said options will be granted to certain eligible employees of the Company as may be identified by the Nomination and Remuneration Committee, to participate in the Scheme from time to time
2.	Whether the scheme is in terms of SEBI (SBEB) Regulations, 2021 (if applicable)	Yes  The Scheme is in compliance with SEBI (Share Based Employee Benefits & Sweat Equity) regulations, 2021.
3.	Total number of shares covered by these options	Total 10,00,000 (Ten Lakh) options which shall be convertible into equal number of Shares.
4.	Pricing formula	The Exercise Price shall be based on the Market Price of the Company which shall mean the latest closing price on a recognised stock exchange on which the shares of the company are listed on the date immediately prior to the date of meeting of committee on which grant is to be made. In case of secondary acquisition, it may be determined on the basis of the average cost of acquisition of shares of the Trust. Such exercise price in both the cases, shall be subject to discount if any, to be decided by Nomination and Remuneration.
5.	Options vested	Nil
6.	Time within which option may be exercised	All Vested Options shall be exercisable within One year from the date of last Vesting of Options.
7.	Options exercised	Not Applicable
8.	Money realized by exercise of options	Not Applicable



9.	The total number of shares arising as a result of exercise of option	Not Applicable
10.	•	Not Applicable
11.	Variation of terms of options	Not Applicable
12.	Brief details of significant terms	Pursuant to the Scheme, the grant of Options by the Committee is based upon the eligibility criteria mentioned in the Scheme.  The Options shall vest equally each year over a vesting period of 5 years.  Vesting period shall commence after minimum 1 (One) year from the grant date and it may extend upto maximum of 5 (five) years from the grant date, at the discretion of and in the manner prescribed by the Committee.  All Vested Options shall be exercisable within 1(One year) from the date of last Vesting of Options.
13.	Subsequent changes or cancellation or exercise of such options	Not Applicable
14.	Diluted earnings per share pursuant to issue of equity shares on exercise of options	ESOPs are yet to be exercised